

Zurich Construction

Zurich's unique construction industry insight, innovative insurance product solutions and superior service capabilities, provides our customers with a sustainable competitive advantage in the marketplace.

We have the experience

- More than 320 dedicated construction underwriters in 30 offices in the U.S and Canada offering a full complement of more than 30 insurance products to meet the needs of the construction industry
- More than 150 risk engineers* dedicated to construction, averaging more than 15 years of industry experience
- The Incident Rate for our customers is 25% lower than the industry average
- Approximately 250 dedicated construction claims professionals* with knowledge of local jurisdictions across the U.S. and Canada

We have the products to cover your risks

- Only insurer to offer Subguard[®] subcontractor default insurance, insuring more than \$35 billion in subcontract values in 2008
- First insurer to offer Owner's Protective Professional Indemnity (OPPISM) providing insurance to the project owner for losses arising out of the architect or engineer's negligence and first party protection under Contractor's Protective Professional Indemnity (CPPISM)
- Designed Home Builders Protective program (HBP), which combines traditional general liability with a home builders limited warranty
- We offer Builders Risk coverage online through www.buildersrisk.com allowing agents to quote, bind and issue in less than 15 minutes

We are committed to construction

- The largest construction insurer in North America with over 50,000 customers
- 88 of the Engineering News-Record (ENR) Top 100 Contractors are currently Zurich customers, including all of the Top 10**
- More than 25% of Zurich North America Commercial's portfolio is comprised of construction risks, demonstrating our commitment to the industry

We are thought leaders in the industry

- Between 2007-2008, Zurich Services Corporation delivered 285 risk management, safety, and certification seminars to over 10,000 construction customers
- The only insurer invited for membership in the Construction Industry Institute (CII) and that has a strategic partnership with Fails Management Institute (FMI), the leading management consultant firm for construction industry

*Risk Engineering and claims services are provided by Zurich Services Corporation.

**Information as of January, 2009.