

Real estate overview (growth target)

With global reach and localized industry focus, Zurich offers real estate customers a bundled insurance solution with customized products, flexible limits and strong capacity.

Appetite

Most preferred

- Class A and B office
- Lifestyle centers
- Shopping centers
- Malls
- Light industrial parks

Moderate preference

- Class C office
- Strip centers
- Public warehousing
- Industrial with light manufacturing tenants
- Heavier high hazard storage
- Well constructed/protected apartments and condominiums

Least preferred

- Non-sprinklered residential
- Geographically challenged (e.g., high percentage of heavy wind/earthquake exposure)

Product breadth

- Accident and health
- Auto
- Director's & Officers/EPL/Crime
- Environmental
- Errors and omissions
- General liability
- International
- Property
- Umbrella
- Workers' compensation

Value-added services available to qualified customers

- Emergency preparedness and disaster recovery planning
- Fire loss prevention assessment
- Property valuation services
- Virtual consulting

Our value to customers

- Deep industry knowledge, expertise and dedicated real estate unit: A single point of contact within a dedicated real estate team of underwriters, risk engineers and claims professionals
- Significant CAT capacity to handle diversified portfolios
- Reach of a Global Real Estate practice and dedication to real estate industry with underwriting professionals located across all major cities in the U.S. and Canada
- Ability to find solutions on mixed portfolios with limited challenging exposures including hospitality, non-sprinklered residential, CAT, vacancies and terrorism
- 200 property and casualty risk engineering professionals with real estate risk management experience in North America
- Dedicated Risk Engineering team working to create tailored service programs including:
 - Vacancy working plans
 - Water damage assessments
 - Retail premise operations safety
 - Real and personal property appraisals from professionals averaging 25 years of experience

Contact

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